



diversifying florida's economy

Date: June 17, 2009
To: Defense Grants Applicants
cc: Al Latimer, Rocky McPherson.
From: Juliana Peña, Program Manager, Military & Defense.
SUBJECT: 2009-10 Defense Reinvestment Grant- Request for Proposal Changes (RFP)

Dear applicant:

Enterprise Florida has released the Fiscal Year 2009-2010 Defense Grant Request for Proposal (RFP) for the Defense Infrastructure Grant and the Defense Reinvestment Grant.

The RFPs are available to download at www.floridadefense.org/grants.asp

Please note changes to FY 09-10 Defense Reinvestment Grant Request for Proposal.

1-3 Applicant eligibility

Section 1-3 (2)

Agree to match at least 33% percent of grant award; match activities may include gifts, awards, and promotional material. **Match credit may begin from the date the grant agreement is executed by EFI. Activities occurring outside the contract's term of performance will not be eligible for state funding.**

1-4 Ineligible uses of funds

Section 1-4 (9)

Please note that participation in trade shows, air shows, consultant events, and congressional delegations should be noted as an activity; reimbursement eligibility is limited to **two (2)** staff members and/or officers of the grantee per activity.

2-4 Application contents and required documentation

Section 2-4 (A)

Please note that participation in trade shows, air shows, consultant events, and congressional delegations should be noted as an activity; reimbursement eligibility is limited to **two (2)** staff members and/or officers of the grantee per activity.

Pre-Bid Conference Call

Section 2-4 (G)

The applicant and/or proposed grantee must participate in the pre-bid conference call. This call is designed to further explain the grant process requirements as well as changes to this Request for Proposal (RFP.) It is not the intent of this call to provide specific guidance regarding possible grant application projects.

Conference call information

Date: Friday, June 19, 2009

Time: 10:00a.m. EST -9:00a.m.CST

Call-in Number: 866-699-3239 **Code:** 21300991

Section 2-4 (E) Local match documentation and criteria

Language clarification

1. "Cash Contributions" may include cash contributions from the Grantee, cash contributions from outside sources that are directly applied to the DRG activities. Cash outlays to directly support the DRG through acquiring materials and supplies, buying equipment, paying for staff time used to work on the DRG activities, and paying expenses such as travel, telephone, postage, or printing.
2. "In-Kind Contributions," which may include the reasonable value of the partial use of equipment, software, or staff from other divisions of the Grantee or from participating partners; the reasonable rental value of office space; or the reasonable value of volunteer time and expenses, calculated based on the value of the work done, and not the amount charged in the performance of the volunteer's normal occupation. For this purpose, the value of volunteer time shall be deemed not to exceed forty dollars (\$40) per hour.

3-2 Selection Criteria

Points awarded per category were changed to reflect the following:

Criteria listed according to Application Format

Points

Section A) Grant Purpose

Clear purpose and activities to support purpose in the areas of:

- Job creation and retention.
- Skills development.
- Other requirements as defined by applicant.

30

Project offers an innovative and realistic plan to create and/or retain defense-related jobs, and/or to create and/or retain non-defense high skilled/high wage jobs in a defense-dependent community.

Section B) Program of Work:

- Economic significance of the expected outcomes from activities to the military installation and the local community.
- Cost effectiveness of the plan of action.

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10

• Performance measures to evaluate the project's results.	5
• Ability to leverage other funds.	10
<u>Section C) Budget</u>	Required
<u>Section D) Community Support and Involvement:</u>	Required
<u>Section E) Local Match Documentation and Criteria:</u>	Required
<u>Section F) Previous Performance</u>	20
<u>Section G) Plan of Action</u>	Required
<i>Total Points Available</i>	100

New/revised forms

Section 4-1

Budget and Financial Report Form.

Section 4-2

Plan of Action Form.

Section 4-3

Previous Performance Form.

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